

Opportunities and Considerations for Transitioning to Fuel Cells in Vehicles and Power Systems

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Today's Presentation Topics

**Introduction
to Hydrogen
Fuel Cells**

**Integrating Fuel Cells
into Commercial
Applications**

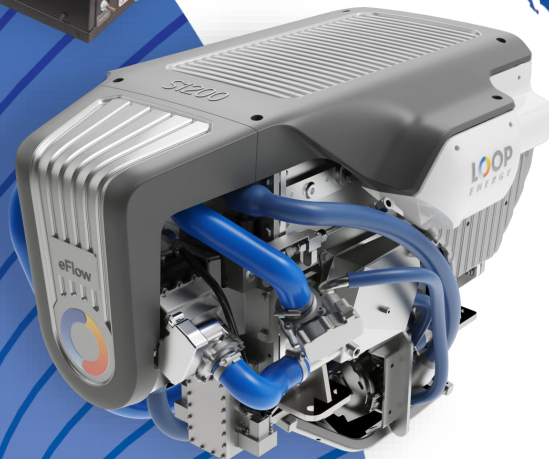
**How Fuel Cells Compare
to Diesel Engines:
*Performance and
Durability***


**How Fuel Cells
Compare to Diesel
Engines:
*Service and
Maintenance***

**Adopting Fuel
Cells
in Commercial
Vehicles and
Equipment**

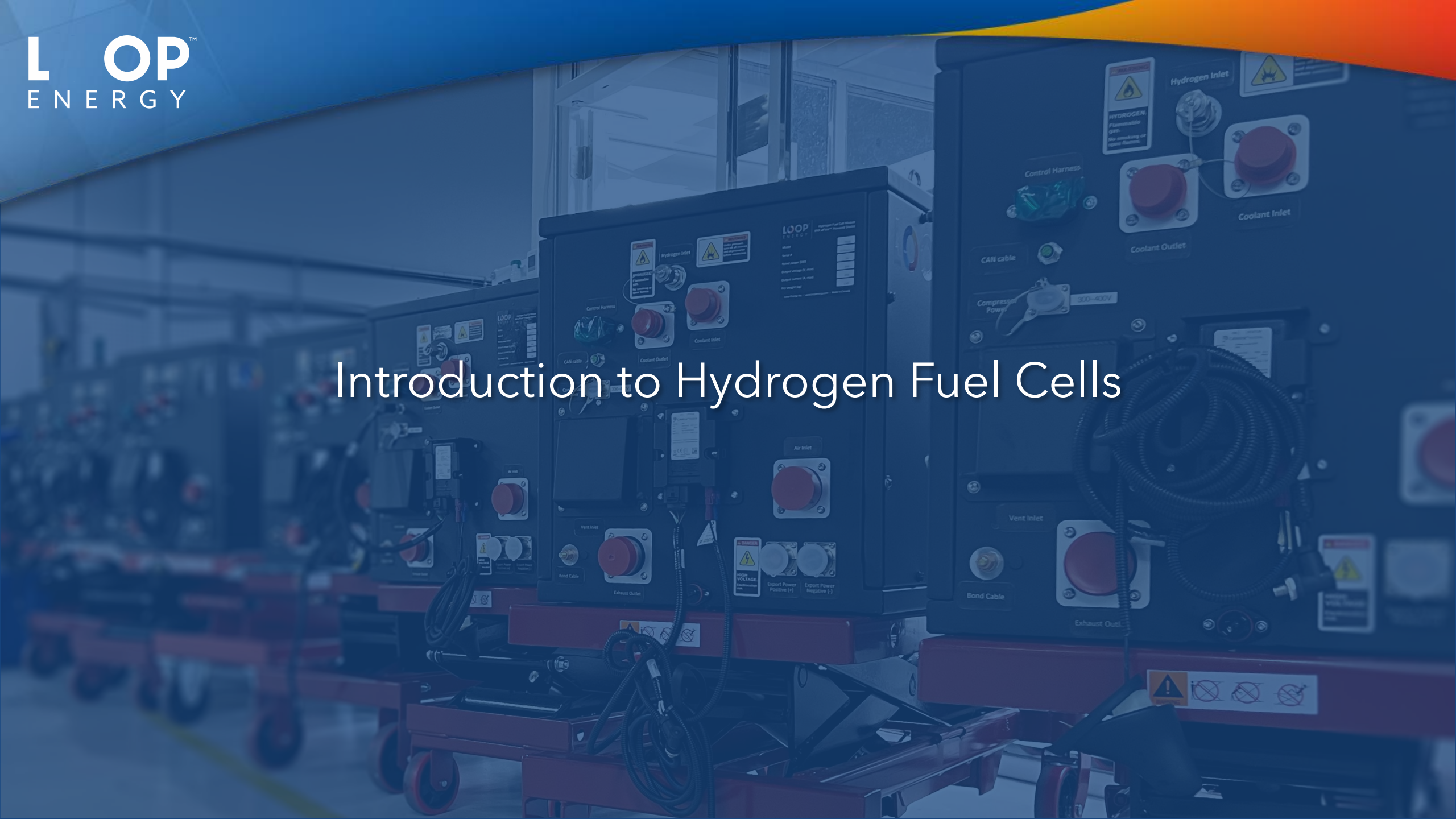
Loop Energy: The Engine Driving Zero-Emissions

Industry-leading hydrogen fuel cell solutions for electrification of commercial mobility and power systems.



-  Headquarters
-  Sales & Customer Support
-  Production Facilities

Introduction to Hydrogen Fuel Cells

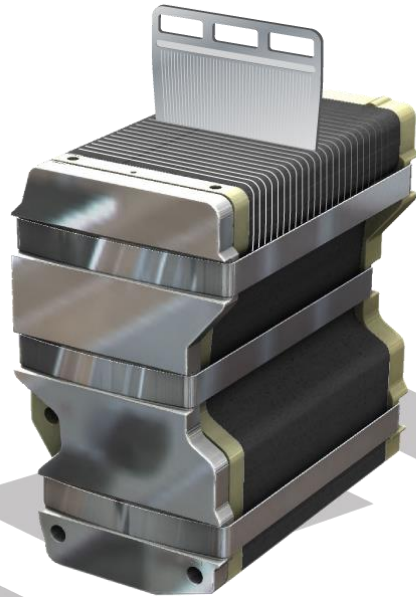


Understanding a Hydrogen Fuel Cell Engine

eFlowTM Bipolar Plate



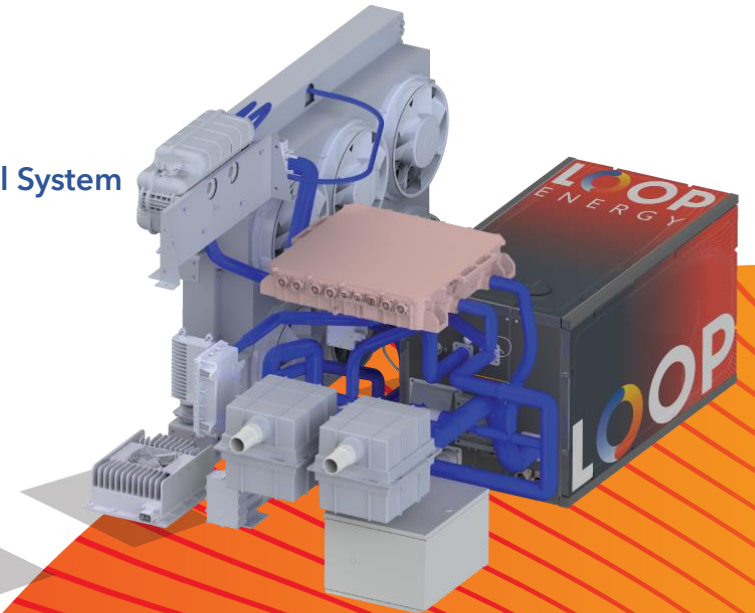
eFlowTM Fuel Cell Stack

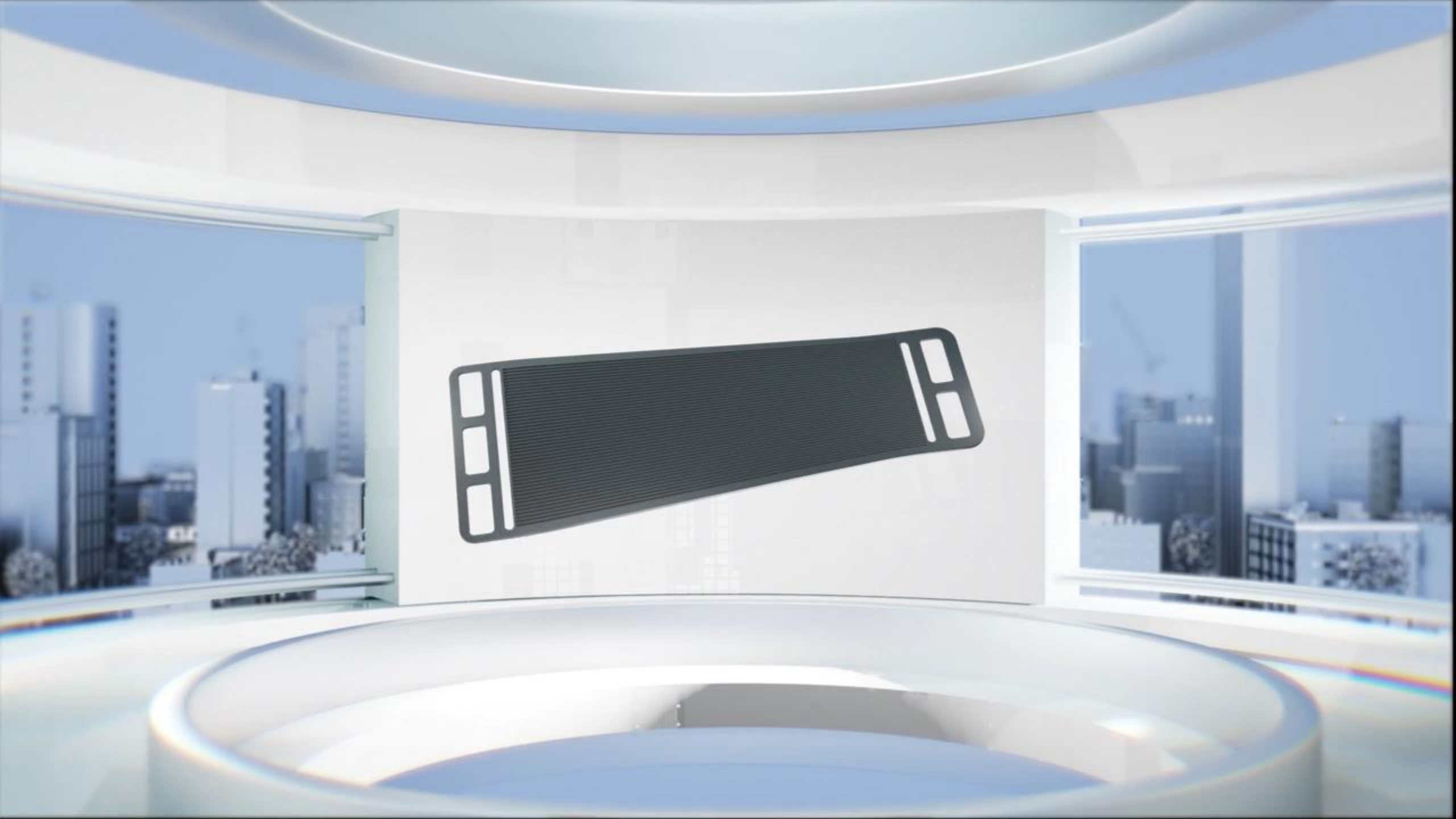


eFlowTM Fuel Cell Module

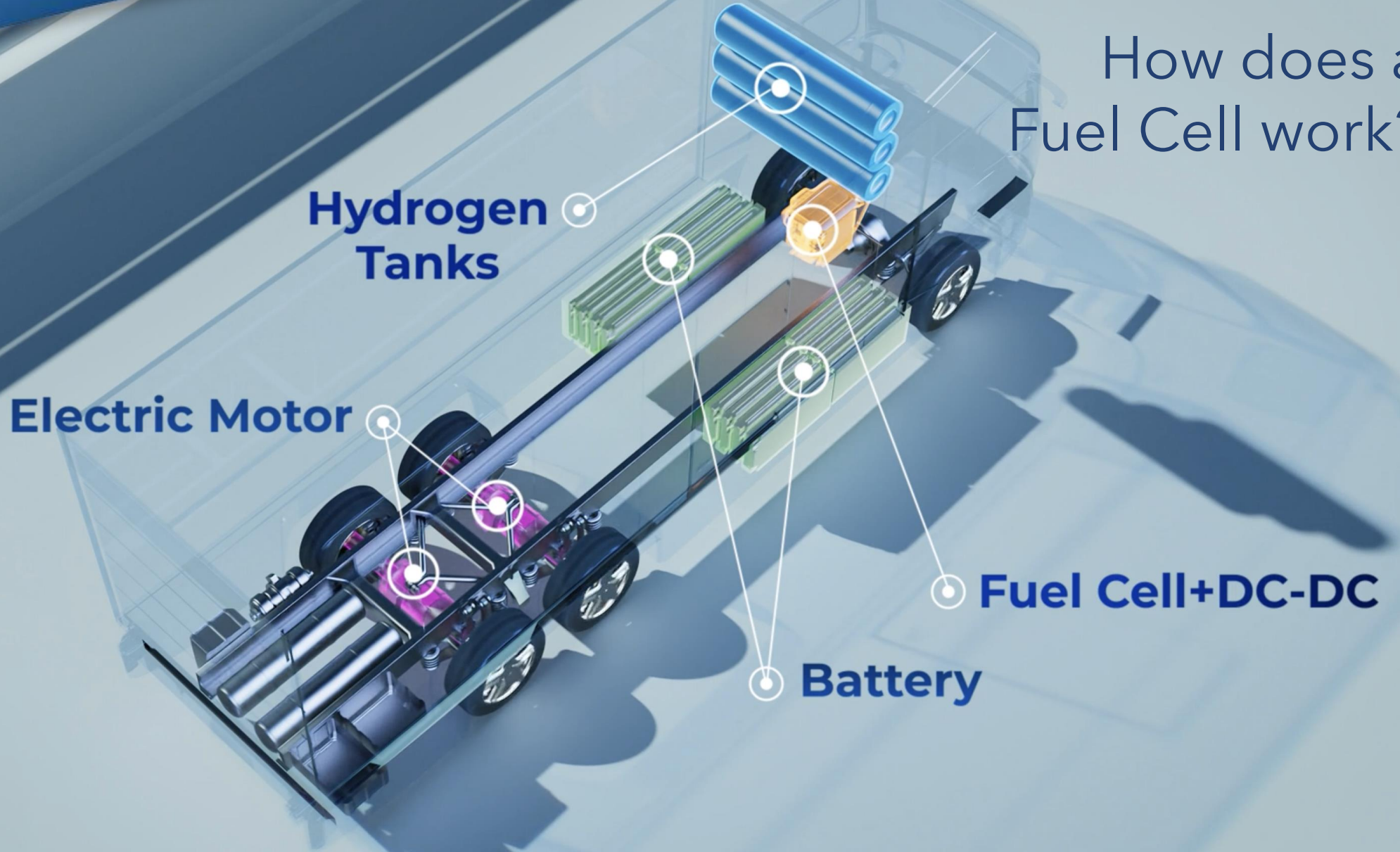


Complete Fuel Cell System





How does a Fuel Cell work?



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Integrating Fuel Cells into Commercial Applications



Where we are Seeing Fuel Cells in Action Today



Buses



Trucks



Gen-Set & Power Systems



Overview: Fuel Cell and Vehicle System

VEHICLE SYSTEM

BATTERY

**POWER
DEMAND**

H₂ TANK

FUEL CELL SYSTEM

AIR FILTERS

DC-DC

**COOLING
SYSTEM w
RADIATOR**

FUEL CELL MODULE

FUEL CELL STACK

AIR COMPRESSOR

H₂ CONTROL

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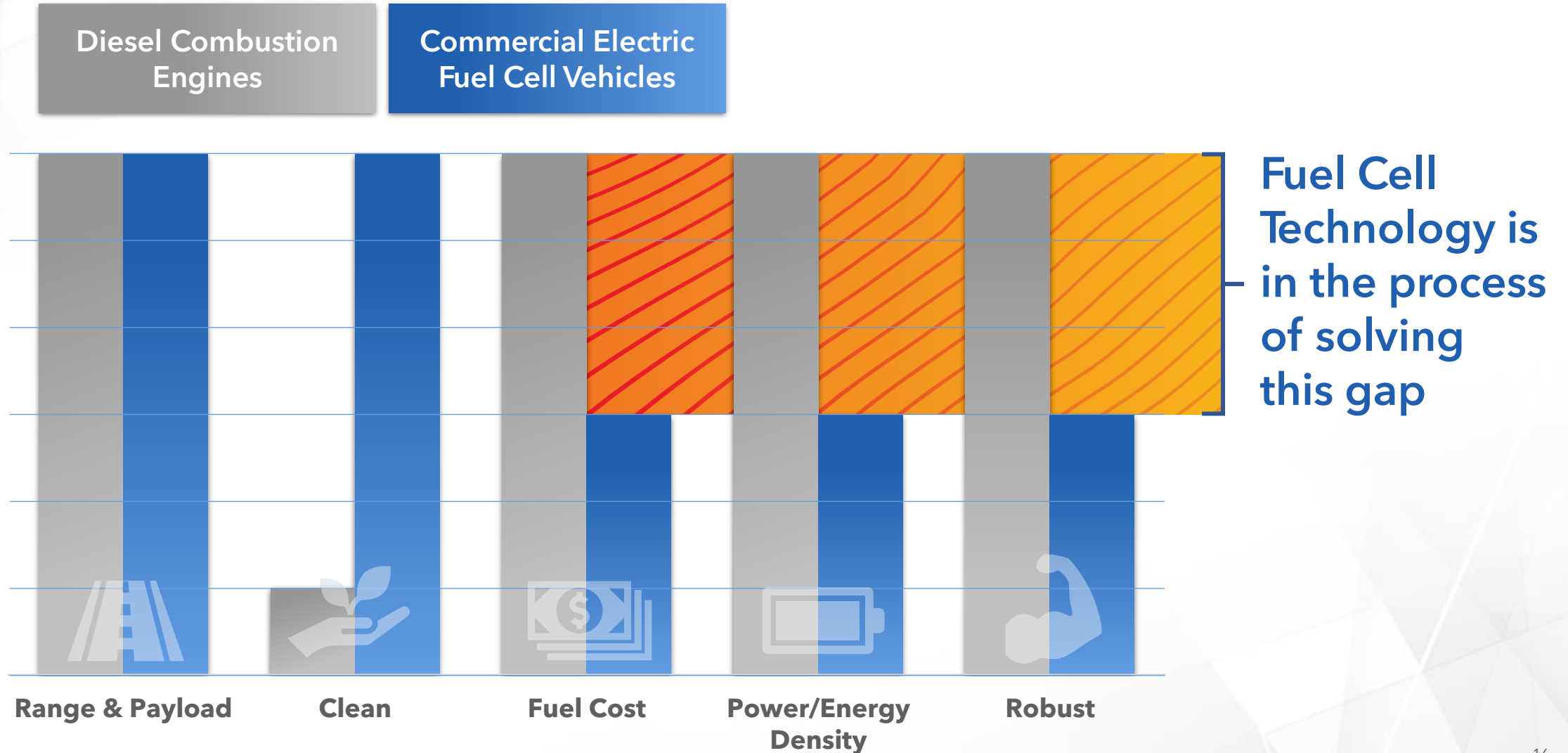
Approaches to Integration



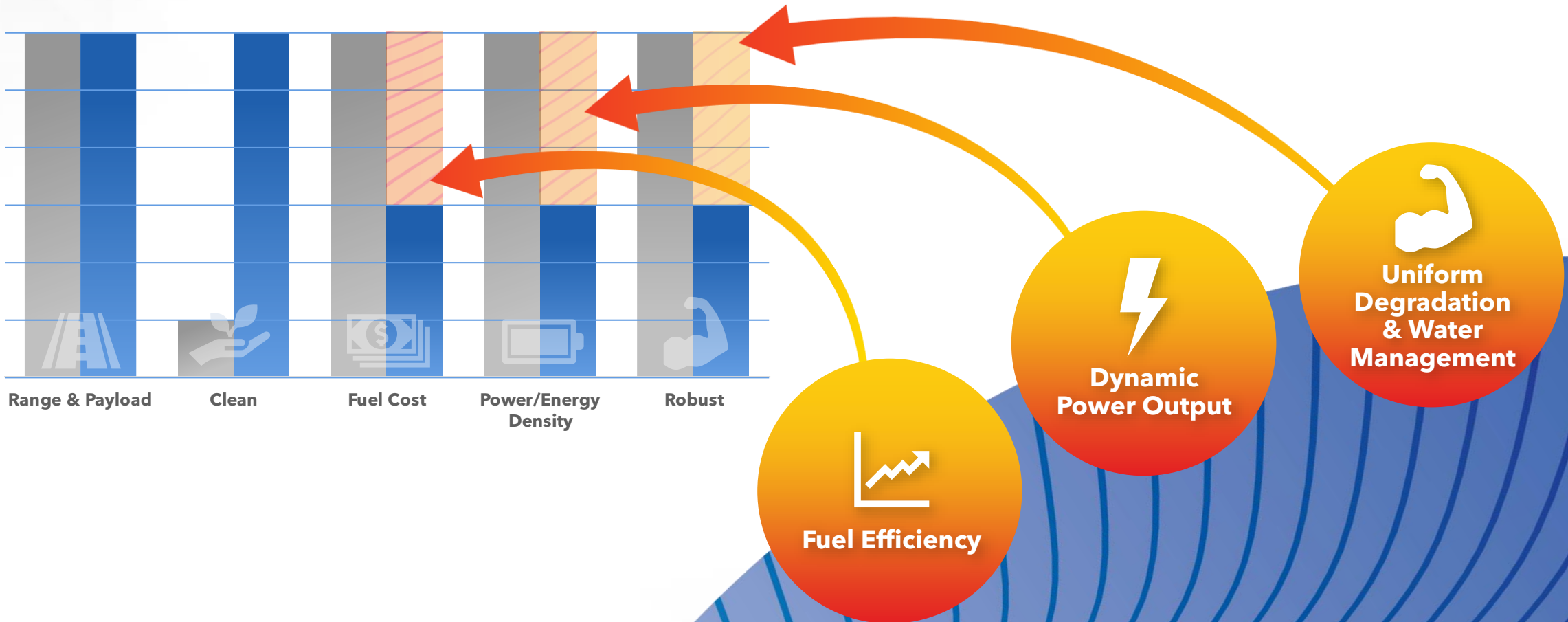
A row of blue buses is parked in front of a large white building. Each bus has a large red ribbon tied around its front. Several people in dark clothing are standing near the buses, some appearing to be in the process of cutting the ribbons. The scene is set outdoors on a paved area. The image has a blue tint, and a decorative orange and yellow curved shape is visible in the top right corner.

How Fuel Cells Compare to Diesel Engines: Performance and Durability

How Fuel Cells have Performed Compared to Diesel



How Hydrogen Fuel Cell Technology is Closing the Gap



A 120 kW Fuel Cell for Heavy-Duty Vehicles



Efficiency Where it Counts

Up to 60% net system efficiency in cruise mode



Wide Cruise Range

Across a wide net power range of 17-83 kW



Easy Integration

With factory integration and flexible packaging



How Fuel Cells Compare to Diesel Engines: Service and Maintenance

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Maintenance Practices

What's the same?

- Filters need changing
 - but air filters are for more than just particulates
 - and coolant deionizing filters are very important
- Diagnostics from control system
- Maintenance service is critical to consider when integrating

What's different?

- No combustion and fewer lubricants means cleaner engines
- High voltage connections and pressurized gases
- More training of controls and software



Fuel Cell Lifespan



Beginning of Life

- A well-maintained fuel cell can reach 10,000 operational hours
- The goal for the industry is to reach 30,000 operational hours



Mid Life

- A stack can be re-cored and returned for operation



End of Service Life

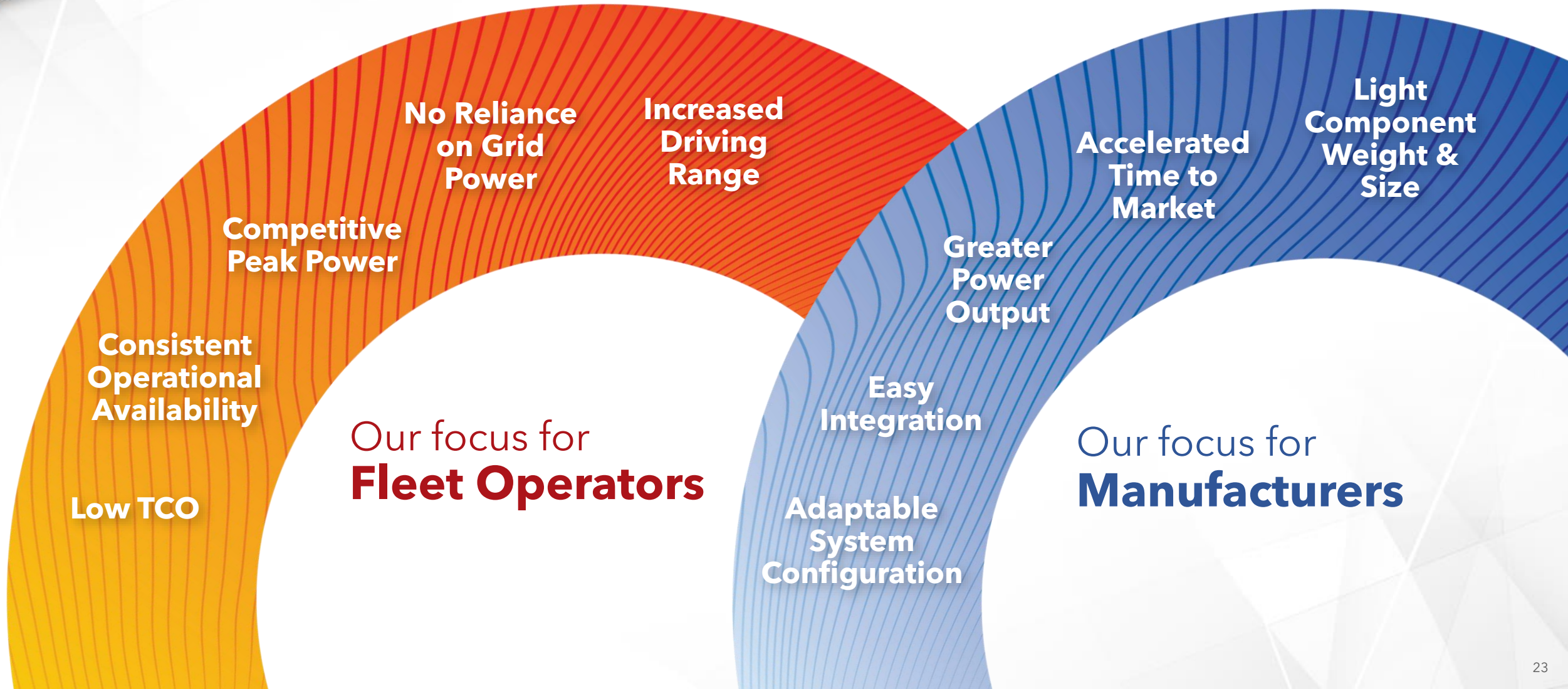
- 95% of precious metals can be recycled
- Components like electronics, pumps, valves, hoses and metal for housing and frames can be recycled using regular recycling processes
- Stack hardware and plates can be refurbished and reused





Adopting Fuel Cells in Commercial Vehicles and Equipment

Our Focus is to Provide a Fuel Cell that Achieves:



Integration Support is Key from Design to Scale-Up

Technology alone isn't enough



**Qualification
& System Design**

Sales
Application
Engineer

**Integration
& Start-up**

Operations
Team

Supply

Manufacturing
Team

**Maintenance,
Warranty & Recycling**

Field Service
Manager

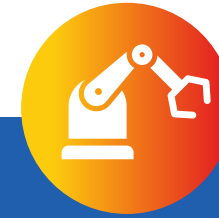
Key Considerations for Transitioning to Fuel Cells



Start the transition early - many US States will ban diesel engine production by 2035



Understand the needs of your application



Choose a technology partner that will lower your TCO and provide integration support

Q&A

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